Registered Office: Zydus Tower, Satellite Cross Roads, Ahmedabad - 380015.
Tel. No.: (+91-79) 26868100 Fax No.: (+91-79) 2686 2365/66 Website: www.zyduscadila.com
PART I
Statement of Consolidated Results for the Quarter Ended 30/06/2013


## Notes:

[1] The above results for the quarter ended on June 30, 2013 were reviewed by the Audit Committee on August 6, 2013 and then approved by the Board of Directors at their meeting held on August 7, 2013
[2] The Statutory Auditors of the Company have carried out a "Limited Review" of the above results as per Clause 41 of the Listing Agreement
[3] The Company has incorporated Zydus Healthcare Philippines Inc., a wholly owned subsidiary, in Philippines. The Company has made an initial investment of Rs. 119 Lacs during the quarter.
[4] During the quarter, the Company has made additional investments in the preference share capital of the following Companies:
Zydus International Private Limited - Rs. 1,280 Lacs
Dialforhealth India Limited - Rs. 2,000 Lacs
Zydus BSV Pharma Private Limited - Rs. 150 Lacs
[5] The Company has proposed a Scheme of Amalgamation for merger of Liva Healthcare Limited, Zydus Animal Health Limited and Zydus Pharmaceuticals Limited - wholly owned subsidiary companies with the Company. The Appointed Date for the merger is fixed at April 1, 2012. The merger is pending approval of the Hon'ble High Court of Gujarat at Ahmedabad.
[6] Tax expense for the quarter ended on June 30, 2013 is net of Alternate Minimum Tax [AMT] Credit amounting to Rs. 2,298 lacs which is recognized as an asset in accordance with guidance note issued by the Institute of Chartered Accountants of India.
[7] Figures of previous reporting periods have been regrouped/ reclassified wherever necessary to correspond with the current reporting period
[8] The Company has one segment of activity viz., "Pharmaceuticals"
[9] The detailed standalone results are available on the Company's website: www.zyduscadila.com, on the website of BSE [www.bseindia.com] and on the website of


|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Statement of Results for the Quarter Ended 30/06/2013 |  |  |  |  |  |  |  |  |  |
| Rupees in Lacs |  |  |  | Sr. No. | Particulars | Rupees in Lacs |  |  |  |
| CONSOLIDATED |  |  |  |  |  | COMPANY |  |  |  |
| $\begin{gathered} 3 \text { Months } \\ \text { ended } \\ 30 / 06 / 2013 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Preceding } 3 \\ \text { months ended } \\ 31 / 03 / 2013 \\ \hline \end{array}$ |  | Previous year ended 31/03/201 |  |  | $\begin{gathered} 3 \text { Months } \\ \text { ended } \\ 30 / 06 / 2013 \end{gathered}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Preceding 3 } \\ \text { months ended } \\ 31 / 03 / 2013 \end{array} \\ \hline \end{array}$ | corresponaling <br> 3 months <br> ended <br> $30 / 06 / / 2012$ in <br> te previous <br> year | $\begin{gathered} \begin{array}{c} \text { Previous year } \\ \text { ended } \\ 31 / 1 / 3 / 2013 \end{array} \\ \hline \end{gathered}$ |
| (Unaudited) | (Audited) | (Unaudited) | (Audited) |  |  | (Unaudited) | (Audited) | (Unaudited) | (Audited) |
|  |  |  |  | 1 | Income from operations |  |  |  |  |
| 164,633 | 159,931 | 154,664 | 628,484 |  | Gross Sales | 72,079 | 72,552 | 63,251 | 265,934 |
| 3,888 | 3,355 | 3,054 | 12,946 | $i$ | Less: Exise Duty | 1,381 | 1,315 | 1,122 | 5,470 |
| 160,745 | 156,576 | 151,610 | 615,538 | a | Net Sales | 70,698 | 71,237 | 62,129 | 260,464 |
| 2,960 | 4,614 | 7,832 | 20,269 | b | Other operating income | 13,105 | 24,159 | 20,993 | 75,958 |
| 163,705 | 161,190 | 159,422 | 635,807 |  | Total income from operations (net) | 83,803 | 95,396 | 83,122 | 336,422 |
|  |  |  |  |  | Expenses |  |  |  |  |
| 38,632 | 41,196 | 31,201 | 151,059 | a | Cost of materials consumed | 23,655 | 25,039 | 17,434 | 88,973 |
| 21,091 | 22,282 | 19,693 | 89,926 | b | Purchases of stock-in-trade | 6,398 | 7,549 | 4,390 | 25,355 |
| $(5,785)$ | (1,646) | 3,034 | $(8,950)$ | c | Changes in inventories of finished goods, work-in-progress and stock-in-trade | $(2,150)$ | (542) | 3,706 | (784) |
| 26,285 | 21,150 | 23,046 | 90,320 | $d$ | Employee benefits expense | 12,369 | 10,824 | 12,705 | 48,752 |
| 4,656 | 4,656 | 4,343 | 18,283 | e | Depreciation and amortisation expense | 2,964 | 2,828 | 2,752 | 11,379 |
| 54,903 | 49,569 | 46,727 | 200,884 | f | Other expenses | 28,974 | 28,730 | 24,615 | 112,448 |
| 139,782 | 137,207 | 128,044 | 541,522 | 9 | Total expenses | 72,210 | 74,428 | 65,602 | 286,123 |
| 23,923 | 23,983 | 31,398 | 94,285 | 3 | Profit/ (Loss) from Operations before other income, finance costs and exceptional items (1-2) | 11,593 | 20,968 | 17,520 | 50,299 |
| 1,253 | 873 | 951 | 3,701 | 4 | Other income | 21,755 | 1,121 | 269 | 7,619 |
| 25,176 | 24,856 | 32,349 | 97,986 | 5 | Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3+4) | 33,348 | 22,89 | 17,789 | 57,918 |
| 2,784 | 3,156 | 5,719 | 16,864 | 6 | Finance costs | 1,453 | 1,857 | 3,869 | 11,065 |
| 22,392 | 21,700 | 26,630 | 81,122 | 7 | Profit/ (Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 31,895 | 20,232 | 13,920 | 46,853 |
| 0 | 0 | 0 |  | 8 | Exceptional items | 0 | 0 | 0 | 0 |
| 22,392 | 21,700 | 26,630 | 81,122 | 9 | Profit/ (Loss) from ordinary activities before tax (7+8) | 31,895 | 20,232 | 13,920 | 46,853 |
| 2,031 | $(5,830)$ | 6,537 | 11,949 | 10 | Tax expense | (72) | (21) | 650 | 189 |
| 20,361 | 27,530 | 20,093 | 69,173 | 11 | Net Profit/ (Loss) from ordinary activities after tax (9-10) | 31,967 | 20,253 | 13,270 | 46,664 |
| 0 | 0 | 0 |  | 12 | Extraordinay items (net of tax expense) | 0 | 0 | 0 | 0 |
| 20,361 | 27,530 | 20,093 | 69,173 | 13 | Net Profit/ (Loss) for the period (11-12) | 31,967 | 20,253 | 13,270 | 46,664 |
|  |  | 0 |  | 14 | Share of profit) (loss) of associates |  |  |  |  |
| (799) | (1,284) | (614) | $(3,643)$ | 15 | Minority interest | 0 | 0 | 0 | 0 |
| 19,562 | 26,246 | 19,479 | 65,530 | 16 | Net Profit/ (Loss) after taxes, minority interest and share of profit/ (loss) of associates (13+14+15) | 31,967 | 20,253 | 13,270 | 46,664 |
| 10,237 | 10,237 | 10,237 | 10,237 | 17 | Paid-up equity share capital (Face Value Rs. 5/-) | 10,237 | 10,237 | 10,237 | 10,237 |
|  |  |  | 293,791 |  | Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year |  |  |  | 277,714 |
|  |  |  |  | 19 i | Earnings per share (before extraordinary items) (of Rs. 5/- each) (not annualised): |  |  |  |  |
|  |  |  |  |  | (of Rs. 5/- each) (not annualised): |  |  |  |  |
| 9.55 9.55 | 12.82 12.82 | ${ }_{9.51}^{9.51}$ | 32.01 32.01 | a | ( $\begin{aligned} & \text { Basic ( Rs.) } \\ & \text { Diluted (Rs.) }\end{aligned}$ | 15.61 15.61 | 9.89 9.89 |  | 22.79 22.79 |
| 9.55 | 12.82 | 9.51 |  | $\begin{array}{ll}19 & \text { b } \\ \text { ii }\end{array}$ | Diluted (Rs.) <br> Earnings per share (after extraordinary items) | 15.61 | 9.89 | 6.48 | 22.79 |
|  |  |  |  | 19 ii | Earnings per share (after extraordinary items) (of Rs. 5/-each) (not annualised): |  |  |  |  |
| 9.55 | 12.82 | 9.51 | 32.01 | a | Basic ( Rs.) | 15.61 | 9.89 | 6.48 | 22.79 |
| 9.55 | 12.82 | 9.51 | 32.01 | b | Diluted (Rs.) | 15.61 | 9.89 | 6.48 | 22.79 |
| Notes : |  |  |  |  |  |  |  |  |  |
| ${ }^{[1]}$ | The above results for the quarter ended on June 30, 2013 were reviewed by the Audit Committee on August 6,2013 and then approved by the Board of Directors at their meeting held on August 7, 2013. |  |  |  |  |  |  |  |  |
| [2] | The Statutory Auditors of the Company have carried out a "Limited Review" of the above results as per Clause 41 of the Listing Agreement. |  |  |  |  |  |  |  |  |
| [3] | The Company has incorporated Zydus Healthcare Philippines Inc., a wholly owned subsidiary, in Philippines. The Company has made an initial investment of Rs. 119 Lacs during the quarter. |  |  |  |  |  |  |  |  |
| [4] D | During the quarter, the Company has made additional investments in the preference share capital of the following Companies: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Zydus BSV Pharma Private Limited - Rs. 150 Lacs |  |  |  |  |  |  |  |  |
| [5] | The Company has proposed a Scheme of Amalgamation for merger of Liva Healthcare Limited, Zydus Animal Health Limited and Zydus Pharmaceuticals Limited - wholly owned |  |  |  |  |  |  |  |  |
|  | subsidiary companies with the Company. The Appointed Date for the merger is fixed at April 1, 2012. The merger is pending approval of the Hon'ble High Court of Gujarat at Ahmedabad. |  |  |  |  |  |  |  |  |
| [6] | Consolidated tax expense for the quarter ended on June 30,2013 is net of Alternate Minimum Tax [AMT] Credit amounting to Rs. 2,298 lacs which is recognized as an asset in accordance with guidance note issued by the Institute of Chartered Accountants of India. |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| [7][8] |  |  |  |  |  |  |  |  |  |
|  | Figures of previous reporting periods have been regrouped reclassified wherever necessary to correspond with the current reporting period.The Company has one segment of activity viz, "Phormaceuticass". |  |  |  |  |  |  |  |  |



## Cadila Healthcare Ltd. - Consolidated Gross Sales Break-up

| Rs. Mio. | Q1 <br> $\mathbf{1 3 - 1 4}$ | Q1 <br> $\mathbf{1 2 - 1 3}$ | Gr <br> $\mathbf{y - y}$ |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Domestic | $\mathbf{8 , 0 9 6}$ | $\mathbf{7 , 4 5 4}$ | $\mathbf{8 . 6 \%}$ |
| Formulations | 6,252 | 5,818 | $7.5 \%$ |
| API | 200 | 108 | $85.2 \%$ |
| Wellness | 1,150 | 1,033 | $11.3 \%$ |
| Animal Health \& Others | 494 | 495 | $-0.1 \%$ |
|  |  |  |  |
| Exports | $\mathbf{7 , 0 5 6}$ | $\mathbf{6 , 7 1 8}$ | $\mathbf{5 . 0 \%}$ |
| Formulations | $\mathbf{6 , 2 6 9}$ | $\mathbf{5 , 9 5 2}$ | $5.3 \%$ |
| US | 9,874 | 3,592 | $7.9 \%$ |
| Europe | 122 | 854 | $8.6 \%$ |
| Japan | 519 | 645 | $-12.4 \%$ |
| Brazil | 4 | 0 | $-19.5 \%$ |
| Mexico | 822 | 721 | $14.0 \%$ |
| Emerging Mkts \& Others | $\mathbf{6 5 8}$ | $\mathbf{6 5 0}$ | $\mathbf{1 . 3 \%}$ |
| API | $\mathbf{1 3 0}$ | $\mathbf{1 1 6}$ | $\mathbf{1 1 . 5 \%}$ |
| Animal Health \& Others |  |  |  |
| JVs and Alliances | $\mathbf{1 , 3 1 0}$ | $\mathbf{1 , 2 9 5}$ | $\mathbf{1 . 2 \%}$ |
| Total | $\mathbf{1 6 , 4 6 3}$ | $\mathbf{1 5 , 4 6 6}$ | $\mathbf{6 . 4 \%}$ |

## Cadila Healthcare Ltd.

Details of other incomes

| Rs. Mio. | Q1 13-14 | Q1 12-13 | $\% ~ G r$ <br> $y-y$ |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Other Operating Income | $\mathbf{2 9 6}$ | $\mathbf{7 8 4}$ | $-\mathbf{- 6 2 . 2 \%}$ |
| Royalty Income | 101 | 156 | $-35.3 \%$ |
| Net Gain on foreign currency transactions and translation (Refer <br> Note below) | 0 | 458 | $-100.0 \%$ |
| Others | 195 | 169 | $15.3 \%$ |

Note : In Q1 13-14, there was a net gain of Rs. 283 Mio. on hedging and on translation of inventories held by foreign subsidiaries, which has been included in Cost of Goods and there was a net loss of Rs. 35 Mio. on other trading transactions, which has been included under respective expenses. Thus, on aggregate level, there was a gain of Rs. 248 Mio. on operating transactions (above EBIDTA line) in Q1 $13-14$ vs gain of Rs. 439 Mio. in Q1 12-13. See details below for more clarity.

| Rs. Mio. | Q1 13-14 | Q1 12-13 | $\%$ Gr <br> $y-y$ |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Other Income | $\mathbf{1 2 5}$ | $\mathbf{9 5}$ | $\mathbf{3 1 . 7 \%}$ |
| Interest \& Dividend income | 94 | 68 | $37.6 \%$ |
| Profit on sale of investments | 27 | 1 | $2040.9 \%$ |
| Profit on sale of assets | 0 | 9 | $-100.0 \%$ |
| Others | 5 | 17 | $-72.6 \%$ |

Details of Foreign Exchange Fluctuations

| Rs. Mio. (+ = loss, - = gain) | Q1 13-14 | Q1 12-13 | $\begin{gathered} \% \mathrm{Gr} \\ \mathrm{y}-\mathrm{y} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| A. On operating transactions (above EBIDTA line) | -248 | -439 | 43.5\% |
| a. Included in other income | 0 | -458 | 100.0\% |
| b. Included in cost of goods | -283 | 18 | -1633.2\% |
| c. Included in other expenses | 35 | 1 | 3448.0\% |
|  |  |  |  |
| B. On Foreign Currency Borrowings (part of interest cost) | -19 | 271 | -106.9\% |
|  |  |  |  |
| Total Foreign Currency Fluctuations (+ = loss, - = gain) | -267 | -168 | -58.7\% |
|  |  |  |  |

Details of R\&D Expenses

| Rs. Mio. | Q1 13-14 | Q1 12-13 | $\% ~ G r$ <br> $y-y$ |
| :--- | ---: | ---: | ---: |
| Revenue R\&D Expenses (incl. HR Cost) | 1,053 | 873 | $21 \%$ |

## Consolidated Capex for Apr 13-Jun 13

Rs. 2352
Mio.
Rs. 11
Mio.

