## Cadila Healthcare Ltd. - Consolidated Gross Sales Break-up

Rs. Mio.	Q2	Q2	% Gr	YTD	YTD	% Gr	
KS. IVIIO.	13-14	12-13	у-у	13-14	12-13	у-у	
Domestic	7,997	7,635	4.8%	16093	15087	6.7%	
Formulations	6,263	6,016	4.1%	12,515	11,832	5.8%	
API	119	116	2.6%	319	224	42.4%	
Wellness	1,039	965	7.7%	2,189	1,998	9.5%	
Animal Health & Others	576	538	7.0%	1,070	1,033	3.6%	
Exports	8,310	6,498	27.9%	15,370	13,216	16.3%	
Formulations	7,438	5,808	28.1%	13,710	11,760	16.6%	
US	4,730	3,674	28.8%	8,605	7,266	18.4%	
Europe	942	762	23.6%	1,870	1,617	15.7%	
Japan	131	143	-8.8%	252	282	-10.6%	
Brazil	622	487	27.9%	1,142	1,131	0.9%	
Mexico	32	0		36	0		
Emerging Mkts & Others	981	742	32.1%	1,806	1,464	23.4%	
API	738	588	25.5%	1,396	1,238	12.8%	
Animal Health & Others	134	102	31.7%	264	218	21.0%	
JVs	1,068	1,314	-18.7%	2,375	2,610	-9.0%	
Total	17,375	15,447	12.5%	33,838	30,913	9.5%	

## Cadila Healthcare Ltd.

## **Details of other incomes**

Rs. Mio.	Q2 13-14	Q2 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
Other Operating Income	486	351	38.4%	782	1,135	-31.1%
Dossier Fees	0	2	-100.0%	0	2	-100.0%
Royalty Income	74	140	-47.1%	175	296	-40.9%
Net Gain on foreign currency transactions and translation (Refer Note below)	175	17	912.2%	175	476	-63.1%
Others	236	192	23.3%	431	361	19.6%

Note: Apart from this gain, there was a net loss of Rs. 178 Mio. in Q2 13-14 on hedging and on translation of inventories held by foreign subsidiaries, which has been included in Cost of Goods and Sales. Thus, on aggregate level, there was a loss of Rs. 3 Mio. on operating transactions (above EBIDTA line) in Q2 13-14 vs loss of Rs. 624 Mio. in Q2 12-13. See details below for more clarity.

Rs. Mio.	Q2 13-14	Q2 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
Other Income	122	65	89.5%	248	160	55.1%
Interest & Dividend income	85	72	18.5%	179	140	28.0%
Profit on sale of investments	9	4	112.2%	37	6	551.2%
Profit on sale of assets	0	-9	100.0%	0	0	
Others	28	-3	1095.9%	32	14	128.3%

**Details of Foreign Exchange Fluctuations** 

Q2 13-14	Q2 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
3	624	-99.5%	-245	184	-233.2%
-175	-17	-910.0%	-175	-476	63.2%
271			271		
-58	641	-109.0%	-341	660	-151.7%
-35	0	-45294.7%	0		
-126	133	-194.4%	-144	404	-135.7%
-123	757	-116.2%	-389	588	-166.2%
	3 -175 271 -58 -35	3 624 -175 -17 271 -58 641 -35 0 -126 133	Q2 13-14     Q2 12-13     y-y       3     624     -99.5%       -175     -17     -910.0%       271     -58     641     -109.0%       -35     0     -45294.7%       -126     133     -194.4%	Q2 13-14 Q2 12-13 y-y YTD 13-14   3 624 -99.5% -245   -175 -17 -910.0% -175   271 271 271   -58 641 -109.0% -341   -35 0 -45294.7% 0   -126 133 -194.4% -144	Q2 13-14   Q2 12-13   Y-Y   YTD 13-14   YTD 12-13     3   624   -99.5%   -245   184     -175   -17   -910.0%   -175   -476     271   271   271     -58   641   -109.0%   -341   660     -35   0   -45294.7%   0     -126   133   -194.4%   -144   404

## **Details of R&D Expenses**

Rs. Mio.	Q2 13-14	Q2 12-13	% Gr	YTD 13-14	YTD 12-13	% Gr
	<b>~=</b>	ζ	у-у			у-у
Total R&D Expenses	1,288	1,172	10%	2,341	2,044	15%

**Consolidated Capex for Apr-Sep 13** 

Rs. 4171 Mio.

R&D capex included in above for Apr-Sep 13:

Rs. 43 Mio.