Cadila Healthcare Ltd. - Consolidated Gross Sales Break-up

Do Mio	Q4	Q4	% Gr	YTD	YTD	% Gr
Rs. Mio.	13-14	12-13	у-у	13-14	12-13	у-у
Domestic	8,136	7,411	9.8%	31880	29867	6.7%
Formulations	6,247	5,708	9.4%	24,644	23,231	6.1%
API	209	138	51.3%	640	522	22.6%
Wellness	1,073	1,084	-1.0%	4,296	4,100	4.8%
Animal Health & Others	607	481	26.2%	2,300	2,014	14.2%
Exports	10,273	7,429	38.3%	35,703	27,910	27.9%
Formulations	9,404	6,600	42.5%	32,281	24,885	29.7%
US	6,783	3,882	74.7%	21,704	15,068	44.0%
Europe	845	961	-12.0%	3,902	3,697	5.5%
Japan	144	141	2.2%	541	603	-10.3%
Brazil	573	586	-2.3%	2,353	2,384	-1.3%
Mexico	24	0		109	0	
Emerging Mkts & Others	1,034	1,030	0.4%	3,673	3,134	17.2%
API	731	721	1.3%	2,857	2,577	10.9%
Animal Health & Others	138	108	28.0%	565	448	26.1%
JVs & Alliances	1,111	1,153	-3.6%	4,499	5,071	-11.3%
Total	19,520	15,993	22.1%	72,082	62,848	14.7%

Cadila Healthcare Ltd.

Details of other incomes

Rs. Mio.	Q4 13-14	Q4 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
Other Operating Income	522	459	13.5%	1,640	2,025	-19.0%
Dossier Fees	8	0		8	2	300.0%
Royalty Income	75	304	-75.3%	301	600	-49.8%
Net Gain on foreign currency transactions and translation (Refer Note below)	-24	-92	74.0%	262	501	-47.7%
Others	462	247	87.2%	1,069	922	16.0%

Note: Apart from this loss, there was a net loss of Rs. 132 Mio. in Q4 13-14 on hedging and on translation of inventories held by foreign subsidiaries, which has been included in Cost of Goods. Thus, on aggregate level, there was a loss of Rs. 156 Mio. on operating transactions (above EBIDTA line) in Q4 13-14 vs loss of Rs. 189 Mio. in Q4 12-13. See details below for more clarity.

Rs. Mio.	Q4 13-14	Q4 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
Other Income	131	87	50.3%	507	370	36.9%
Interest & Dividend income	115	103	11.3%	388	321	20.7%
Profit on sale of investments	4	9	-52.1%	62	23	169.0%
Profit on sale of assets	0	0		0	0	
Others	12	-25	148.2%	57	26	119.7%

Details of Foreign Exchange Fluctuations

Rs. Mio. (+ = loss, - = gain)	Q4 13-14	Q4 12-13	% Gr y-y	YTD 13-14	YTD 12-13	% Gr y-y
A. On operating transactions (above EBIDTA line)	156	189	-17.5%	359	174	106.3%
a. Included in other income	24	93	-74.2%	-262	-500	47.6%
b. Included in sales				550		
c. Included in cost of goods	132	96	37.5%	71	674	-89.5%
B. On Foreign Currency Borrowings (part of interest cost)	-31	-12	-162.7%	-278	425	-165.4%
Total Foreign Currency Fluctuations (+ = loss, - = gain)	125	177	-29.5%	81	599	-86.5%

Details of R&D Expenses

Rs. Mio.	Q4 13-14	Q4 12-13	% Gr	YTD 13-14	YTD 12-13	% Gr
	Q+ 10 1+	G 12 10	у-у	110 10 14	110 12 10	у-у
Total R&D Expenses	1,033	1,255	-17.7%	4,608	4,706	-2.1%

Consolidated Capex for FY 2013-14

Rs. 4661 Mio.

R&D capex included in above for FY 2013-14:

Rs. 61 Mio.