## Cadila Healthcare Ltd. - Consolidated Gross Sales Break-up

Rs. Mio.	Q2	Q2	% Gr	YTD	YTD	% Gr
KS. WIO.	16-17	15-16	у-у	16-17	16-17 15-16	
Formulations Business - Key Markets	19,883	19,275	3.2%	38,091	38,319	-0.6%
US Formulations	9,888	10,038	-1.5%	18,371	19,888	-7.6%
India Formulations	8,209	7,543	8.8%	16,071	14,938	7.6%
Latin America Formulations	656	527	24.6%	1,183	1,080	9.6%
Emerging Markets Formulations	1,130	1,167	-3.2%	2,466	2,412	2.2%
Other Businesses and Alliances	3,985	3,831	4.0%	8,401	7,892	6.4%
Europe Formulations	557	649	-14.1%	1,349	1,484	-9.1%
Consumer Wellness	1,119	1,040	7.6%	2,280	2,075	9.9%
Animal Health & Others	1,225	806	51.9%	2,322	1,569	48.0%
APIs	832	898	-7.4%	1,808	1,886	-4.2%
Alliances	252	438	-42.5%	642	877	-26.8%
Grand Total	23,868	23,106	3.3%	46,491	46,211	0.6%

## Cadila Healthcare Ltd.

**Details of other incomes** 

Rs. Mio.	Q2 16-17	Q2 15-16	% Gr y-y	YTD 16-17	YTD 15-16	% Gr y-y
Other Operating Income	168	844	-80.0%	875	1,999	-56.2%
Export Incentive	180	306	-41.1%	467	532	-12.2%
Royalty Income	19	62	-68.6%	50	101	-50.7%
Net Gain on foreign currency transactions and translation (Refer Note below)	-144	124	-216.8%	87	186	-53.4%
Others	113	352	-67.9%	272	1,180	-77.0%

Note: There was a net loss of Rs. 120 Mio. on translation of inventories held by foreign subsidiaries, which has been included in Cost of Goods in Q2 16-17. Thus, on aggregate level, there was a loss of Rs. 264 Mio. on operating transactions (above EBIDTA line) in Q2 16-17 vs gain of Rs. 290 Mio. in Q2 15-16. See details below for more clarity.

Rs. Mio.	Q2 16-17	Q2 15-16	% Gr y-y	YTD 16-17	YTD 15-16	% Gr y-y
Other Income	236	199	18.6%	389	440	-11.6%
Interest & Dividend income	181	163	10.5%	301	306	-1.7%
Profit on sale of investments	21	16	30.7%	52	49	6.1%
Others	35	20	74.9%	36	85	-57.8%

**Details of Foreign Exchange Fluctuations** 

Rs. Mio. (+ = loss, - = gain)	Q2 16-17	Q2 15-16	% Gr ۷-۷	YTD 16-17	YTD 15-16	% Gr y-y
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A. On operating transactions (above EBIDTA line)	264	-290	191.0%	-204	-484	57.9%
a. Included in other income	144	-124	216.1%	-87	-186	53.2%
b. Included in cost of goods	120	-166	172.3%	-117	-298	60.7%
B. On Foreign Currency Borrowings (part of interest cost)	19	24	-20.8%	37	29	27.6%
Total Foreign Currency Fluctuations (+ = loss, - = gain)	283	-266	206.4%	-167	-455	63.3%

**Details of R&D Expenses** 

Rs. Mio.	Q2 16-17	Q2 15-16	% Gr	YTD	YTD	% Gr
			у-у	16-17	15-16	у-у
Total R&D Expenses	1,529	1,730	-11.6%	3,149	3,414	-7.8%

**Consolidated Capex for H1 FY17** 

Rs. 7022 Mio.

R&D capex included in above for H1 FY17

Rs. 127 Mio.