Press Release

Zydus Wellness' Consolidated Net profit up by 43.8% in Q3

Ahmedabad, February 7, 2018

Zydus Wellness Ltd., announced results for the third quarter ended 31st December 2017. The total income from operations increased by 22.5% y-o-y to Rs.1,324 million, on a GST adjusted basis. The Net profit was up by 43.8% to Rs. 361.6 million and the Earnings before Interest, Depreciation and Tax, was up by 49.2% y-o-y to Rs. 332 million.

Sugar Free, India's largest selling sugar substitute, continued to lead the market with a market share of 94.4%. *(MAT Dec'17 Nielsen report)*. Continuing with its thrust on marketing campaigns and consumer connect activities, Sugar Free associated with the Bollywood movie 'Chef' bringing together popular film celebrity, Saif Ali Khan and chef, Sanjeev Kapoor for a co-branding initiative, during the quarter.

In the EverYuth range of niche skin-care products, EverYuth Scrub and EverYuth Peel Off Mask maintained the number one positions in their categories with a market share of 33% and 86.5% respectively (*MAT Dec'17 Nielsen report*).

Nutralite, the premium table spread witnessed consistent volume growth in both, the institutional as well as retail segments, during the quarter.

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