

## **Zydus Wellness' Consolidated Net Profit up by 12.5% in Q3**

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*Ahmedabad, February 4, 2016*

For the third quarter ended 31st December 2015, Zydus Wellness Ltd., registered consolidated gross sales of Rs. 1178 mn and consolidated net profit, on a comparable basis, was up by 12.5% to Rs. 273 mn (after excluding the impact of additional excise duty credit received for the years 2011-12, 2012-13 and 2013-14 and accrued for the period April-December 2014, accounted during the quarter ended December 31, 2014).

Sugar Free, India's largest selling sugar substitute, continued to lead the market with a market share of 93.3% (MAT December 15 report), up by 110 basis points. Sugar Free Gold, the aspartame based variant and Sugar Free Natura, the Sucralose based variant, maintained their leadership positions and also improved their growth rates, during the quarter.

In the EverYuth range of niche skin-care products, Scrub and Peel-off continued their growth momentum. EverYuth Scrub has maintained its number one position with a market share of 31.3% and EverYuth Peel Off Mask has maintained its number one position with a market share of 91.4%, an increase of 40 basis points over the last year (MAT December 15 report).

Nutralite, the premium table spread also fared well both in the retail and the institutional segments and continued to grow its market share which now stands at 39.8% (MAT December 15 report).

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